

The State Bar of California
Multi-Function Digital Printers/Copiers RFP
Response Deadline: November 4, 2005
QUESTIONS & RESPONSES

Revised November 4, 2005

Question 1:

Is it the intention for all devices to have the capability of Main Frame printing(AS 400). This requires additional hardware and software on each device at additional cost that may not be necessary.

Answer: IPDS/TCP based printing option can be addressed as an option based on cost; it is not the intent to require such of all devices.

Question 2:

Page 11 item 5. Please describe your definition of "hardwiring of units".

Answer: Hardwiring would be applicable to any special power conduits and/or other necessary cabling necessary to configure/install the equipment.

Question 3:

Page 11 of 45 item 8. Please supply total buy-out amount of existing equipment so we may offer an alternate proposal.

Answer: Item 8 refers to copiers/printers that are leased or purchased during the term of contract that will be awarded pursuant to this RFP. No current equipment is offered for buy-out.

Question 4:

Is the State Bar of California looking to replace all San Francisco and Los Angeles devices at the same time, or to upgrade devices as the leases expire?

Answer: Please see Exhibits B and C for a list of equipment to be replaced at the same time. Any other equipment (approximately three devices) will be replaced at lease expiration.

Question 5:

Exhibit B and C. Please identify which devices are owned outright, which devices remain on lease and balance of time remaining.

Except as noted, all devices identified in Exhibits B and C are at or near term. Please see Exhibit D for a list of equipment owned outright.

Question 6:

May we get an electronic copy in excel format of exhibit A, B and C?

Answer: The RFP in WORD format is posted on our website, calbar.ca.gov; an electronic copy was also forwarded directly on October 27, 2005.

Question 7:

What type of programmable cost center device/software/hardware is the State Bar of California

using today? Is it Equitrac or something similar? Please elaborate more on the type of device that is required.

Answer: No external device/software is currently used, as data capture capability is provided within the existing equipment.

Question 8:

If the State Bar determines that a vendor's solution is not ideal, and the vendor has indicated that it has a variety of customizable solutions, will the State Bar go back to the vendor for more information? Can the vendor then amend its original bid?

Answer: The State Bar sometimes goes back with a question(s) to all bidders or holds a bidders conference in order to get a full and complete evaluation of all bids. If this is done, all bidders will have an equal opportunity to amend their bids

Question 9:

Are the four trade-in copiers network ready or stand alone? If any of the copiers are network ready, please identify which copiers.

Answer: The copiers currently stand alone. However, all copiers presented for quote (including replacements for trade-ins) are listed in Exhibit B with specifications also listed in Section III.H.

Question 10:

We would like to present two new products in our RFP. We are requesting consideration for a one week extension to the RFP due date or any time extension so we may prepare the RFP with the new product.

Answer: Please feel free to mention your new products/product line. However, the RFP submission due date remains as originally published, November 4, 2005.